



2018 Sponsorship opportunities

ABOUT THE FESTIVAL

33,000 people 220 exhibitors
2-day festival at Alameda Park
2 days of music Green car show
Eco-marketplace
Children's activities
Environmental hero awards



Over 90% of waste generated at the festival is recycled or composted

Water refill stations eliminate the use of more than 2,500 plastic water bottles

Solar power array helps offset energy usage

Marketing campaigns encourage biking, walking, taking the bus, or carpooling to the festival



© ANDREW HILL



GREEN CAR SHOW

Longest-running public Green Car Show in the U.S.

Full city block

Features the latest electric and hybrid vehicle technology from Toyota, GM, Nissan, Honda, Tesla and more 338 "Ride and Drives" in 2017

BIKE WORLD

Organized in partnership with SB Bike

Free and secure valet bike parking resulted in 1,000 bikes parked in 2017

Free bicycle tuneups

Mini stage powered by bikes

EXHIBITORS

250 exhibiting spaces
2 square blocks organized by zones
Eco-village designed for companies
selling green products and services

DID YOU KNOW?

CEC hosted one of the first Earth Day celebrations in 1970 and is now home to the largest annual Earth Day Festival on the West Coast.

MAIN STAGE

Two days of live music and family friendly performances, hosted by New Noise Santa Barbara

> Annual Environmental Hero Award

Environmental Stewardship Awards to students & teachers



© SARAH BLOCK



FOOD & DRINK

Local, healthy, gourmet food

Locally-sourced beer and wine garden

CHILDREN'S AREA

Organized in partnership with Learningden Preschool

Kids passport activities throughout the festival

Mini stage and other activities



HOMEGROWN ROOTS

Connect with local farmers, food and beverage artisans, and organizations that work to promote the bounty of Santa Barbara

Learn about our local food system

COMMUNITY INFLUENCE

33,000 people attended in 2017

people test drove an electric or hybrid vehicle

1,500 people biked to the event

MEDIA EXPOSURE

Festival guide insert in Santa Barbara Independent, week of event (circulation approx. 40,000)

\$250,000 in-kind media contribution (print, tv, radio)

Comprehensive **social media marketing** campaign:

280,000+ mention reach on Twitter 10,000+ likes on Facebook 6,000+ people via email

DID YOU KNOW?

Chevrolet debuted the Spark Electric Vehicle at CEC's Santa Barbara Earth Day Festival in 2013.

ENVIRONMENTAL HERO AWARD

CEC's annual environmental hero award is granted to an individual who has made significant contributions to the environmental movement.

Past recipients include:

2017 Paul Hawken, author, Drawdown

2016 Congresswoman Lois Capps5 Gyres, plastics activist organization

2015 Bill McKibben, 350.org founder

2014 Salud Carbajal, local Supervisor

2013 Bill Nye, science educator and TV host

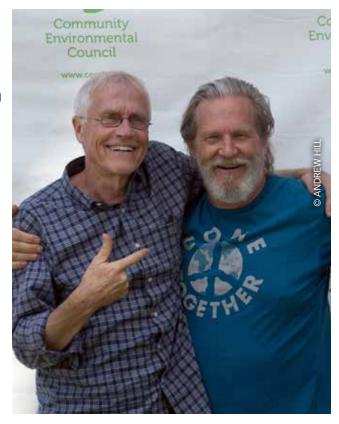
2013 Van Jones, green jobs activist, CNN

2012 Selma Rubin, local activist

2011 Daryl Hannah, actress & activist

2010 James Cameron, film director

2009 Elon Musk, CEO of Tesla Motors



WHY SPONSOR?

CEC's Santa Barbara Earth Day Festival attracts a wide range of consumers, from those who seek out green products and services regularly to those who are just learning about them. Earth Day shines a spotlight on companies who put sustainability front and center and provides an audience that's willing to hear your message.

Sponsors receive a wide range of benefits, including logo placement during promotion and at the festival. Exhibiting sponsors receive preferential booth placement. Sponsorship benefits are outlined in detail in the following pages.

We invite you to join us as we celebrate community, country and planet!

CEC IS A 1% FOR THE PLANET RECIPIENT





\$20,000 CASH

SANTA BARBARA EARTH DAY PRESENTING SPONSOR



LOGO AND NAME PLACEMENT

- ▶ Presenting logo placement on all general festival materials, including cover of festival guide, poster and television spots (if committed by March 9)
- ► Presenting logo placement on special Earth Day mobile website and app
- ► Presenting logo placement on six large info kiosks at the festival
- ▶ Presenting logo placement on banners for all festival areas – Green Car Show, Beer Garden, EcoVillage, Kids Corner, Bike Valet, and Great Outdoors
- ➤ Presenting logo placement in CEC e-newsletter before and after event (circ. 6,000)
- ➤ Full page color ad in festival guide to be inserted in *Santa Barbara Independent* newspapers week of the event (circ. approx. 40,000)
- ➤ Prominent inclusion in all press releases for Earth Day
- ► Five social media posts (Facebook, Twitter)
- ➤ On-stage presence at the Earth Day event, tailored to meet your interests

EVENT BENEFITS

- ▶ Upgraded 20 x 20 booth, including premium equipment package in a prime location with sponsor designation on booth. Also includes creative assistance from our team to help design a unique festival experience for your customers.
- Boxed lunches delivered to your festival booth both days

- ► Concierge registration guided by event staff
- ► 8 backstage passes to the Earth Day/ New Noise Main Stage, with 2 backstage parking passes



\$15,000 CASH

SANTA BARBARA EARTH DAY

BENEFACTOR



LOGO AND NAME PLACEMENT

- ► Prominent logo placement on all general festival materials, including cover of festival guide, poster and television spots (if committed by **March 9**)
- ► Prominent logo placement on special Earth Day mobile website and app
- ► Prominent logo placement on six large info kiosks at the festival
- ➤ Prominent logo placement on banners for all festival areas Green Car Show, Beer Garden, EcoVillage, Kids Corner, Bike Valet, and Great Outdoors
- ➤ Prominent logo placement in CEC e-newsletter before and after event (circ. 6,000)
- ► Half-page color ad in festival guide to be inserted in *Santa Barbara Independent* newspapers week of the event (circ. approx. 40,000)
- ➤ Prominent inclusion in all press releases for Earth Day
- ► Five social media posts (Facebook, Twitter)
- ➤ On-stage presence at the Earth Day event, tailored to meet your interests

EVENT BENEFITS

- ▶ Upgraded 20 x 20 booth, including premium equipment package in a prime location with sponsor designation on booth.
- ▶ 6 backstage passes to the Earth Day/ New Noise Main Stage, with 2 backstage parking passes
- ▶ Boxed lunches delivered to your festival booth both days
- ► Concierge registration guided by event staff



\$10,000 CASH

SANTA BARBARA EARTH DAY PILLAR

LOGO AND NAME PLACEMENT

- ► Logo placement on all general festival materials, including festival guide, poster and television spots (if committed by **March 9**)
- ► Logo placement on Earth Day mobile website and app
- ► Logo placement on six large info kiosks at the festival
- ▶ Logo placement on select Earth Day banners
- ► Logo placement in CEC e-newsletter before and after event (circ. 6,000)

- ▶ Inclusion in all press releases for Earth Day
- ► Half-page color ad in festival guide to be inserted in *Santa Barbara Independent* newspapers week of the event (circ. approx. 40,000)
- ► Four social media posts (Facebook, Twitter)
- ➤ On-stage recognition by emcee throughout Earth Day weekend

EVENT BENEFITS

- ➤ 20 x 10 booth in a prime location with sponsor designation on booth.
- ▶ Boxed lunches delivered to your festival booth both days
- ▶ 4 backstage passes to the Earth Day/ New Noise Main Stage, with 2 backstage parking passes
- ► Concierge registration guided by event staff



\$5,000 CASH

SANTA BARBARA EARTH DAY PATRON

LOGO AND NAME PLACEMENT

- ► Logo placement on all general festival materials, including festival guide and poster (if committed by **March 0**)
- ▶ Logo placement on six large info kiosks at the festival
- ▶ Logo placement on select Earth Day banners
- ▶ Quarter-page color ad in festival guide to be inserted in *Santa Barbara Independent* newspapers week of the event (circ. approx. 40,000)
- ▶ Inclusion in select press releases for Earth Day
- ► Three social media posts (Facebook, Twitter)
- ▶ On-stage recognition by emcee throughout Earth Day weekend

EVENT BENEFITS

- ▶ 10 x 10 booth with sponsor designation on booth, including equipment package
- ▶ Boxed lunches delivered to your festival booth both days
- ► Concierge registration guided by event staff

PLEASE NOTE:

SPONSORSHIP BENEFITS ARE NOT TRANSFERRABLE.



\$2,500 CASH

SANTA BARBARA EARTH DAY

SUSTAINER

LOGO AND NAME PLACEMENT

- ► Logo placement on all certain festival materials, including festival guide and poster (if committed by **March 9**)
- ► Logo placement on six large info kiosks at the festival
- ▶ Logo placement on select Earth Day banners
- ▶ Inclusion in select press releases for Earth Day
- ► Listing in Santa Barbara Independent Festival Guide
- ► Two social media posts (Facebook, Twitter)
- ► On-stage recognition by emcee throughout Earth Day weekend

EVENT BENEFITS

- ▶ 10 x 10 booth with sponsor designation on booth, one table and two chairs provided. *Note:* tent not included.
- ► Boxed lunches delivered to your festival booth both days
- ► Concierge registration guided by event staff

PLEASE NOTE:

SPONSORSHIP BENEFITS ARE NOT TRANSFERRABLE.





SPONSORSHIP LEVEL

\$1,500 CASH SANTA BARBARA EARTH DAY BOOSTER

LOGO AND NAME PLACEMENT

- ➤ Special thanks company name listing in festival guide to be inserted in *Santa Barbara Independent* newspapers week of the event (circ. approx. 40,000)
- ► Logo placement on six large info kiosks at the festival
- ► Social media post (Facebook, Twitter)
- ► On-stage recognition by emcee throughout Earth Day weekend

EVENT BENEFITS

- ▶ 10 x 10 booth space with sponsor designation on booth, one table and two chairs provided. Note: tent not included
- ➤ 2 boxed lunches delivered to your festival booth both days
- ► Concierge registration guided by event staff

PLEASE NOTE: SPONSORSHIP BENEFITS ARE NOT TRANSFERRABLE.





\$1,000 CASH NON-EXHIBITING CASH SPONSOR

LOGO AND NAME PLACEMENT OPTIONS (CHOOSE 3)

- ➤ Special thanks company name listing in festival guide to be inserted in *Santa Barbara Independent* newspapers week of the event (circ. approx. 40,000)
- ► Logo placement on six large info kiosks at the festival
- ▶ Logo on Earth Day website (SBEarthDay.org)
- ▶ Logo on Earth Day mobile website
- ➤ On-stage recognition by emcee throughout Earth Day weekend
- ► Logo on Earth Day poster
- ► Logo on two Earth Day banners
- ► Social media post (Facebook, Twitter)
- CUSTOMIZE a package.
 Contact Anais Pellegrini,

apellegrini@cecmail.org

CASH SPONSORSHIP LEVEL SUMMARY

	Presenting \$20,000	Benefactor \$15,000	Pillar \$10,000	Patron \$5,000	Sustainer \$2,500	Booster \$1,500
Festival guide listing	logo	logo	logo	logo	logo	name
Logo on website	•	•	•	•	•	•
On-stage recognition	•	•	•	•	•	•
Booth space *see full description for equipment details	20x20 deluxe booth	20x20 deluxe booth	20x10 booth	10x10 booth	10x10 booth space	10x10 booth space
Daily boxed lunch to your festival booth	•	•	•	•	•	•
Logo on poster, festival guide, kiosks	on cover; prominent	on cover; prominent	•	•	•	kiosk only
Logo on banners	top spot	prominent	select banners	select banners	select banners	
Ad in festival guide	full-page	half-page	half-page	quarter-page		
Press release mention	prominent	•	•	select releases		
Social media posts	5	5	4	3	2	1
Logo in television spots	prominent	•	•			
Logo in email newsletter	pre- & post-event	pre-event	pre-event			
Backstage passes to main stage	8 passes	6 passes	4 passes			
Concierge registration	•	•	•	•	•	•

\$40,000 IN-KIND

SANTA BARBARA EARTH DAY PRESENTING SPONSOR



LOGO AND NAME PLACEMENT

- ▶ Presenting logo placement on all general festival materials, including cover of festival guide, poster and television spots (if committed by March 9)
- ► Presenting logo placement on special Earth Day mobile website and app
- ► Presenting logo placement on six large info kiosks at the festival
- ▶ Presenting logo placement on banners for all festival areas – Green Car Show, Beer Garden, EcoVillage, Kids Corner, Bike Valet, and Great Outdoors
- ➤ Presenting logo placement in CEC e-newsletter before and after event (circ. 6,000)
- ➤ Full page color ad in festival guide to be inserted in *Santa Barbara Independent* newspapers week of the event (circ. approx. 40,000)
- ► Prominent inclusion in all press releases for Earth Day
- ► Five social media posts (Facebook, Twitter)
- ➤ On-stage presence at the Earth Day event, tailored to meet your interests

EVENT BENEFITS

- ▶ Upgraded 20 x 20 booth, including premium equipment package in a prime location with sponsor designation on booth. Also includes creative assistance from our team to help design a unique festival experience for your customers.
- Boxed lunches delivered to your festival booth both days

- ► Concierge registration guided by event staff
- ► 8 backstage passes to the Earth Day/ New Noise Main Stage, with 2 backstage parking passes



\$30,000 IN-KIND

SANTA BARBARA EARTH DAY BENEFACTOR



LOGO AND NAME PLACEMENT

- ➤ Prominent logo placement on all general festival materials, including cover of festival guide, poster and television spots (if committed by **March 9**)
- ► Prominent logo placement on special Earth Day mobile website and app
- ► Prominent logo placement on six large info kiosks at the festival
- ➤ Prominent logo placement on banners for all festival areas Green Car Show, Beer Garden, EcoVillage, Kids Corner, Bike Valet, and Great Outdoors
- ➤ Prominent logo placement in CEC e-newsletter before and after event (circ. 6,000)
- ► Half-page color ad in festival guide to be inserted in *Santa Barbara Independent* newspapers week of the event (circ. approx. 40,000)
- ► Prominent inclusion in all press releases for Earth Day
- ► Five social media posts (Facebook, Twitter)
- ➤ On-stage presence at the Earth Day event, tailored to meet your interests

EVENT BENEFITS

- ▶ Upgraded 20 x 20 booth, including premium equipment package in a prime location with sponsor designation on booth.
- ▶ 6 backstage passes to the Earth Day/ New Noise Main Stage, with 2 backstage parking passes
- ▶ Boxed lunches delivered to your festival booth both days
- ► Concierge registration guided by event staff



\$20,000 IN-KIND

SANTA BARBARA EARTH DAY PILLAR

LOGO AND NAME PLACEMENT

- ► Logo placement on all general festival materials, including festival guide, poster and television spots (if committed by **March 9**)
- ► Logo placement on Earth Day mobile website and app
- ► Logo placement on six large info kiosks at the festival
- ▶ Logo placement on select Earth Day banners
- ► Logo placement in CEC e-newsletter before and after event (circ. 6,000)

- ▶ Inclusion in all press releases for Earth Day
- ► Half-page color ad in festival guide to be inserted in *Santa Barbara Independent* newspapers week of the event (circ. approx. 40,000)
- ► Four social media posts (Facebook, Twitter)
- ➤ On-stage recognition by emcee throughout Earth Day weekend

EVENT BENEFITS

- ➤ 20 x 10 booth in a prime location with sponsor designation on booth.
- ▶ Boxed lunches delivered to your festival booth both days
- ▶ 4 backstage passes to the Earth Day/ New Noise Main Stage, with 2 backstage parking passes
- ► Concierge registration guided by event staff



\$10,000 IN-KIND

SANTA BARBARA EARTH DAY **PATRON**

LOGO AND NAME PLACEMENT

- ► Logo placement on all general festival materials, including festival guide and poster (if committed by **March 0**)
- ▶ Logo placement on six large info kiosks at the festival
- ▶ Logo placement on select Earth Day banners
- ▶ Quarter-page color ad in festival guide to be inserted in *Santa Barbara Independent* newspapers week of the event (circ. approx. 40,000)
- ▶ Inclusion in select press releases for Earth Day
- ► Three social media posts (Facebook, Twitter)
- ▶ On-stage recognition by emcee throughout Earth Day weekend

EVENT BENEFITS

- ▶ 10 x 10 booth with sponsor designation on booth, including equipment package
- ▶ Boxed lunches delivered to your festival booth both days
- ► Concierge registration guided by event staff

PLEASE NOTE:

SPONSORSHIP BENEFITS ARE NOT TRANSFERRABLE.



\$5,000 IN-KIND

SANTA BARBARA EARTH DAY

SUSTAINER

LOGO AND NAME PLACEMENT

- ► Logo placement on all certain festival materials, including festival guide and poster (if committed by **March 9**)
- ► Logo placement on six large info kiosks at the festival
- ▶ Logo placement on select Earth Day banners
- ▶ Inclusion in select press releases for Earth Day
- ► Listing in Santa Barbara Independent Festival Guide
- ► Two social media posts (Facebook, Twitter)
- ► On-stage recognition by emcee throughout Earth Day weekend

EVENT BENEFITS

- ▶ 10 x 10 booth with sponsor designation on booth, one table and two chairs provided. Note: tent not included.
- ▶ Boxed lunches delivered to your festival booth both days
- ► Concierge registration guided by event staff

PLEASE NOTE:

SPONSORSHIP BENEFITS ARE NOT TRANSFERRABLE.





SPONSORSHIP LEVEL

\$2,500 IN-KIND SANTA BARBARA EARTH DAY BOOSTER

LOGO AND NAME PLACEMENT

- ➤ Special thanks company name listing in festival guide to be inserted in *Santa Barbara Independent* newspapers week of the event (circ. approx. 40,000)
- ► Logo placement on six large info kiosks at the festival
- ► Social media post (Facebook, Twitter)
- ► On-stage recognition by emcee throughout Earth Day weekend

EVENT BENEFITS

- ▶ 10 x 10 booth space with sponsor designation on booth, one table and two chairs provided. Note: tent not included
- ➤ 2 boxed lunches delivered to your festival booth both days
- ► Concierge registration guided by event staff

PLEASE NOTE: SPONSORSHIP BENEFITS ARE NOT TRANSFERRABLE.





\$1,000 IN-KIND SANTA BARBARA EARTH DAY CONTRIBUTOR

LOGO AND NAME PLACEMENT OPTIONS (CHOOSE 3)

- ➤ Special thanks company name listing in festival guide to be inserted in *Santa Barbara Independent* newspapers week of the event (circ. approx. 40,000)
- ► Logo placement on six large info kiosks at the festival
- ▶ Logo on Earth Day website (SBEarthDay.org)
- ▶ Logo on Earth Day mobile website
- ➤ On-stage recognition by emcee throughout Earth Day weekend
- ► Logo on Earth Day poster
- ► Logo on two Earth Day banners
- ► Social media post (Facebook, Twitter)
- CUSTOMIZE a package.
 Contact Anais Pellegrini,

apellegrini@cecmail.org

IN-KIND/MEDIA SPONSORSHIP LEVEL SUMMARY

	Champion \$40,000	Benefactor \$30,000	Pillar \$20,000	Patron \$10,000	Sustainer \$5,000	Booster \$2,500	Contributor \$1,000
Logo/listing on festival guide and kiosks	logo	logo	logo	logo	logo	name	name
Logo on website	•	•	•	•	•	•	•
On-stage recognition	•	•	•	•	•	•	•
Booth space	20x20 booth	20x20 booth	20x10 booth	10x10 booth	10x10 booth	10x10 booth	
Daily boxed lunch to your festival booth	•	•	•	•	•	•	
Logo on poster	prominent	•	•	•	•		
Logo on banners	prominent	•	select banners	select banners	select banners		
Press release mention	prominent	•	•	select releases	select releases		
Social media mention	3	3	2	1	1		
Logo in email newsletter	pre- & post-event	pre-event	pre-event				
Backstage passes to main stage	6	4	3				
Concierge registration	•	•	•	•	•	•	

\$20,000 CASH

SPONSORSHIP LEVEL

GREEN CAR SHOW PRESENTING SPONSOR



LOGO AND NAME PLACEMENT

- Presenting logo placement on all general festival materials, including cover of festival guide, poster and television spots (if committed by **March 9**)
- ► Presenting logo placement on special Earth Day mobile website and mobile app
- ▶ Presenting logo placement on six large info kiosks at the festival
- ▶ Presenting logo placement on banners for all festival areas – Green Car Show, Beer Garden, EcoVillage, Kids Corner, Bike Valet, and Great Outdoors
- ▶ Presenting logo placement in CEC e-newsletter before and after event (circ. 6,000)
- ➤ Full page color ad in festival guide to be inserted in *Santa Barbara Independent* newspapers week of the event (circ. approx. 40,000)
- ► Prominent inclusion in all press releases for Earth Day
- ► Five social media posts (Facebook, Twitter)
- ➤ On-stage presence at the Earth Day event, tailored to meet your interests

EVENT BENEFITS

- Prime location for your Ride and Drive and/ or Lounge booth. Also includes creative assistance from our team to help design a unique festival experience for your customers
- → 3-6 vehicles in the Ride and Drive and 2-4 vehicles in the static space
- ► Cocktail tables, umbrellas and tablecloths in Ride and Drive and static space

- ► Boxed lunches delivered to your festival booth both days
- ▶ 8 backstage passes to the Earth Day/ New Noise Main Stage, with 2 backstage parking passes
- ► Concierge registration guided by event staff



\$15,000 CASH

GREEN CAR SHOW BENEFACTOR

LOGO AND NAME PLACEMENT

- Prominent logo placement on all general festival materials, including cover of festival guide, poster and television spots (if committed by **March 9**)
- ► Prominent logo placement on special Earth Day mobile website and mobile app
- ► Prominent logo placement on six large info kiosks at the festival
- ▶ Prominent logo placement on banners for all festival areas – Green Car Show, Beer Garden, EcoVillage, Kids Corner, Bike Valet, and Great Outdoors
- ▶ Prominent logo placement in CEC e-newsletter before and after event (circ. 6,000)
- ► Half-page color ad in festival guide to be inserted in Santa Barbara Independent newspapers week of the event (circ. approx. 40,000)
- ► Prominent inclusion in all press releases for Earth Day
- ► Five social media posts (Facebook, Twitter)
- On-stage presence at the Earth Day event, tailored to meet your interests

EVENT BENEFITS

- ▶ Prime location for your Ride and Drive or Lounge booth. Also includes creative assistance from our team to help design a unique festival experience for your customers.
- ➤ 3-5 vehicles in the Ride and Drive and 2-3 vehicles in the static space
- Cocktail table, umbrella and tablecloth in Ride and Drive and static space

- ▶ 6 backstage passes to the Earth Day/ New Noise Main Stage, with 2 backstage parking passes
- Boxed lunches delivered to your festival booth both days
- ► Concierge registration guided by event staff



\$10,000 CASH

GREEN CAR SHOW PILLAR

LOGO AND NAME PLACEMENT

- ► Logo placement on all general festival materials, including festival guide and poster (if committed by **March 9**)
- ▶ Logo placement on Earth Day mobile website and mobile app
- ► Logo placement on six large info kiosks at the festival
- ▶ Logo placement on select Earth Day banners
- ▶ Logo placement in CEC e-newsletter before and after event (circ. 6,000)
- ▶ Inclusion in all press releases for Earth Day

- ► Half-page color ad in festival guide to be inserted in *Santa Barbara Independent* newspapers week of the event (circ. approx. 40,000)
- ► Four social media posts (Facebook, Twitter)
- On-stage recognition by emcee throughout Earth Day weekend

PLEASE NOTE: SPONSORSHIP BENEFITS ARE NOT TRANSFERRABLE

EVENT BENEFITS

- ▶ 2-4 vehicles in the Ride and Drive and2-3 vehicles in the static space
- Cocktail table, umbrella and tablecloth in Ride and Drive and static space
- ▶ Boxed lunches delivered to your festival booth both days
- ▶ 4 backstage passes to the Earth Day/New Noise Main Stage, with 2 backstage parking passes
- ► Concierge registration guided by event staff



\$5,000 CASH

GREEN CAR SHOW PATRON

LOGO AND NAME PLACEMENT

- ► Logo placement on all general festival materials, including festival guide and poster (if committed by **March 9**)
- ▶ Logo placement on six large info kiosks at the festival
- ▶ Logo placement on select Earth Day banners
- ➤ Quarter-page color ad in festival guide to be inserted in *Santa Barbara Independent* newspapers week of the event (circ. approx. 40,000)
- ▶ Inclusion in select press releases for Earth Day
- ► Three social media posts (Facebook, Twitter)
- ▶ On-stage recognition by emcee throughout Earth Day weekend

EVENT BENEFITS

- ▶ 2 vehicles in the Ride and Drive and 2 vehicles in the static space
- ► Cocktail table, umbrella and tablecloth in Ride and Drive and static space
- ▶ Boxed lunches delivered to your festival booth both days
- ► Concierge registration guided by event staff





\$2,500 CASH

GREEN CAR SHOW SUSTAINER

LOGO AND NAME PLACEMENT

- ▶ Logo placement on certain festival materials, including festival guide and poster (if committed by March 9)
- ► Logo placement on six large info kiosks at the festival
- ► Logo placement on select Earth Day banners
- ▶ Inclusion in select press releases for Earth Day
- ► Two social media posts (Facebook, Twitter)
- ➤ On-stage recognition by emcee throughout Earth Day weekend



EVENT BENEFITS

- ▶ 1 vehicle in the Ride and Drive and1-2 vehicles in the static space
- Cocktail table, umbrella and tablecloth in Ride and Drive and Static space
- ▶ Boxed lunches delivered to your festival booth both days
- ► Concierge registration guided by event staff

GREEN CAR SHOW SPONSORSHIP LEVEL SUMMARY

	Presenting \$20,000	Benefactor \$15,000	Pillar \$10,000	Patron \$5,000	Sustainer \$2,500
Festival guide listing	logo	logo	logo	logo	logo
Logo on website	•	•	•	•	•
On-stage recognition	•	•	•	•	•
Equipment *see full description for equipment details	•	•	•	•	•
Daily boxed lunch to your festival booth	•	•	•	•	•
Logo on poster, festival guide, kiosks	on cover; prominent	on cover; prominent	•	•	•
Logo on banners	top spot	prominent	select banners	select banners	select banners
Ad in festival guide	full-page	half-page	half-page	quarter-page	
Press release mention	prominent	•	•	select releases	
Social media posts	5	5	4	3	2
Logo in television spots	prominent	•	•		
Logo in email newsletter	pre- & post-event	pre-event	pre-event		
Backstage passes to main stage	8 passes	6 passes	4 passes		
Concierge registration	•	•	•	•	•
Cars in show	3-6 Ride & Drive 2-4 Static	3-5 Ride & Drive 2-3 Static	2-4 Ride & Drive 2-3 Static	2 Ride & Drive 2 Static	1 Ride & Drive 1-2 Static

EARTH DAY 2017 **SPONSOF** CASH, MEDIA & IN-KIND



CEC IS A 1% FOR THE PLANET **RECIPIENT**



805 - Firestone Walker Brewing Co. **Advanced Veterinary Specialists** Allen Construction Amtrak/LOSSAN **Armand Hammer** Foundation boone graphics **Bragg Health Institute** California Fuel Cell Partnership CarpEvents Event Management **CASA Magazine** Central Coast Clean Cities Coalition Central Coast Chevrolet Dealers City of Santa Barbara Coastal View Cox Business

Channel Islands Restoration Cox Communications

> Culligan Water **Cultivate Events**

DEEP Magazine

Drink Water With Life

ella and louie

Explore Ecology

Ford Motor Company

Foundation for Santa Barbara City College

Green Star Coffee

Hope Ranch Living magazine i-surf

Impact Hub Santa Barbara Jano Graphics

Jensen Audio Visual

KCOY

KCSB

KCRW

KEYT

KJEE

KKFX

K-LITE

KTYD

Lazy Acres Market

Learningden Preschool

Loa Tree

Lucidity

MarBorg Industries

Matilija Pure Water

Montecito Bank & Trust

Natural Energy USA

New Noise Santa Barbara

Nicole Wald Consulting

Nissan

Noozhawk

OJO Commuter Scooters

Oniracom

Pacific Beverage Company

PHAROS Creative LLC

Ralphs Fund Santa Barbara Bicycle Coalition Santa Barbara Bowl Foundation Santa Barbara County APCD Santa Barbara High School **Business Academy** Santa Barbara Home Advisor Santa Barbara Independent Santa Ynez Band

of Chumash Indians

SB Car Free

The Sandbox

Arjun Sarkar

The Sentinel

Sol Wave Water

Toyota Mirai

TVSB

Visit Santa Barbara

WA Management

Whole Foods Market

#SBEARTHDAY ON INSTAGRAM

@sbcreeks



@pedego



@justinehamiltonsb



@welcomecoffeecart



@magicindigoventures



@peace_sticks



@kalyaniroldan



@nelicious



@monarcabox



@vesytae9



@mtsushi





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